International Indian School – Dammam

Model Exam – Jan’13

Set A

Subject: Business Studies
Class: XI

Max Marks: 90
Time: 3 Hours

General Instructions:

1. All questions are compulsory.
2. Answers to questions carrying 1 mark may be from one word to one sentence.
3. Answers to questions carrying 3 marks may be from 50 to 75 words.
4. Answers to questions carrying 4-5 marks may be about 150 words.
5. Answers to questions carrying 6 marks may be about 200 words.

1. Define industry

2. Give two examples of government companies in India.

3. Insured should not be allowed to gain from the contract of insurance. Identify the underlying principle.

4. Define tiny units.

5. Give any one difference between licensing and franchising.

6. What are foreign currency convertible bonds?

7. What is sweat shopping?

8. Name the principle followed in a co-operative society.


10. What is C2C commerce?

11. Explain Registered & Bearer debentures.

12. What is a departmental undertaking? What are the areas in which departmental undertakings are more suitable?

13. Differentiate between goods & services.

15. Explain the following
   a) Mate’s receipt
   b) Shipping bill
   c) Bill of lading

16. Explain any four auxiliaries to trade.

17. “The role of Public Sector has changed significantly”. In light of this statement state any four points to support your answer.

18. Explain owner’s funds & borrowed funds. Give example of each.

19. Discuss any four incentive schemes provided by the government for promotion of exports.

20. Explain the functions of commercial banks.


22. Define itinerant retailers. Explain the types of itinerant retailers.

23. Define sole proprietorship. Explain its characteristics.

24. Rajat Ltd. has established a small scale industry in a backward area. To cut down the cost they don’t provide any employee benefit v.i.z. employment security, medical etc. as people are illiterate.
   a) Which value do you find disturbing in the above para.
   b) How do small scale industries contribute to socio-economic development of India?

25. What is business ethics? Explain the various elements of business ethics.

   OR

   “Like an individual a business should also be loyal citizen of the state”. Explain.

26. Who is a retailer? Explain the services of retailers to wholesalers.

   OR

   What is the difference between departmental stores and multiples shops?

27. Explain the merits & demerits of raising funds through debentures.

   OR

   Explain the merits & demerits of raising of funds through lease financing.

28. Explain the capital subscription stage of a public company.

   OR

   Explain the documents which a public company has to file with the registrar of companies before obtaining a certificate to commence business.