

**INTERNATIONAL INDIAN SCHOOL ,DAMMAM**  
**Model Question Paper**  
**Set A**

**CLASS: XI**  
**SUBJECT : BUSINESS STUDIES**  
**GENERAL INSTRUCTIONS:**

**TIME: 3HOURS**  
**MAX MARKS:90**

1. Answer to questions carrying 1 mark may be from one word to one sentence.
  2. Answer to questions carrying 3 marks may be from 50-75 words.
  3. Answer to questions carrying 4-5 marks may be about 150 words.
  4. Answer to questions carrying 6 marks may be about 200 words.
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1. Name the occupation in which people work for others and get remunerated in Return. (1)
2. Give two examples of business in which sole proprietorship is popular. (1)
3. Define Statutory Corporation. (1)
4. What is B to B Commerce? (1)
5. What is environmental pollution? (1)
6. What are the types of shares? (1)
7. State any one feature of cottage industries? (1)
8. Distinguish any one difference between a wholesaler and retailer? (1)
9. What is the role of profit in business? (3)
10. Write any three benefits of entering into joint ventures. (3)
11. List down the consequences of non registration of partnership. (3)
12. Define any 3 briefly (3)
  - a) Cash credit
  - b) Recurring Deposit
  - c) Registered post
  - d) Speed post
13. Explain benefits of e-banking. (3)
14. Explain the merits of debentures. (3)
15. Rajat runs a chemist shop in a small town near a government hospital. Due to his proximity to the hospital, he is able to cater to large number of customers. Though Rajat can supply generic medicines which are comparatively much cheaper, he normally supplies the medicines from pharma companies, as it helps him in catering much greater profit margins as compared to generic medicines.



Answer the following questions:

- 1) Identify the social values which should be considered by Rajat while doing Business. (2)
- 2) Identify any TWO objectives of business other than earning profits. (2)
16. Explain the functions of Commercial Bank. (4)
17. As a source of finance retained profit is better than other sources. Do you agree? Give reasons for your answer. (4)
18. Explain KPO and its features. (4)
19. Explain the types of Itinerant Retailers . (4)
20. Describe the features of MNC's. (5)
21. Distinguish (any 5) between traditional business and e business. (5)
22. What are the incentives provided by the Government for industries in backward and hilly areas? (5)
23. Explain the advantages of departmental stores. (5)
24. Despite limitations of size and resources many people continue to prefer sole proprietorship over other forms of organization? Why? (6)

OR

Explain the functions of a promoter.

25. Distinguish between Life, Fire Insurance and Marine. (6)

OR

Explain principles of Insurance.

26. Explain the financial instruments used in international financing. (6)

OR

Explain the merits of Equity shares.

27. Describe the Various elements of Business Ethics ? (6)

OR

What do you understand by the concept of social responsibility? Give arguments in case for social responsibility of business.

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